

WORLD TRADE REVIEW

New trade deals

PRINCIPALS	PROJECT/NATURE OF DEAL	COST	FINANCING	STATUS
France/Brazil	Financing for Tucuruí dam (I).	800 mn. francs sought	NAv	IV
BRD/Brazil	Financing for nuclear program (I).	\$6.5 billion	With Siemens (KWU)	
France/Brazil	Glass plant.	\$29 mn.	NAv	II
Canada/Argentina	Four fission plants	NAp	NAv	V
BRD (KWU)/Argentina	Fission plants.	NAp	NAv	V
Nigeria/BRD-Austria	Warri Steel Project.	\$1.126 bn.	Deutschebank-led group	III
West Germany/South Korea Deutsche Babcock and Daeso	Joint venture to produce power station equipment in South Korea.	20 mn. DM	NAv	I
Agricultural Committee of International Co-op. Alliance/Indian Agri. Co-ops.	\$200 mn. worth of agricultural equipment per year for 3 years.	\$600 mn.	Private-M. Doumeng	III
France/Mexico CFP/Pemex	5 mn. tons oil per year starting 1980/for technology.	NAv	NAv	Protocol to be finalized shortly.
Mexico/Spain	Mexico to supply oil for refining in Spain and shipment throughout Europe.	NAv	NAv	Agreement in principle.
Mexico/Japan	Oil for technology (deepwater port and off-shore pipeline).	NAv	\$350 mn. loan to start	I
Mexico/Soviet Union/Cuba	Triangular deal — Mexico to supply all oil to Cuba; Soviet Union to supply agricultural machinery to Mexico.	NAv	NAv	Informal IV
Algeria/Poland/Japan	Polimex-Cekop (Pol.) and Marubeni-Hitachi (Jap.) to build 2 fertilizer plants for Sonatrach.	NAv	NAv	II

Cancelled deals

PRINCIPALS	PROJECT/NATURE OF DEAL	COST	FINANCING	STATUS
Brazil/Iran	Soy oil plant.	NAv	NAv	II
Brazil/Iran	1.2 mn. kilowatt hydroelectric dam.	NAv	NAv	IV
BRD/Brazil	Nuclear program.	May be reduced from 8 to 4 plants, says future Brazilian Energy Minister.		} Cancelled until further notice
U.S./Iran	8 U.S. built nuclear reactors for Iran.	\$20 bn.	NAv	
France/Iran	2 nuclear reactors for Iran.	\$ 3 bn.	NAv	
W. Germany/Iran	6 nuclear reactors for Iran.	\$10 bn.	NAv	

Abbreviations:

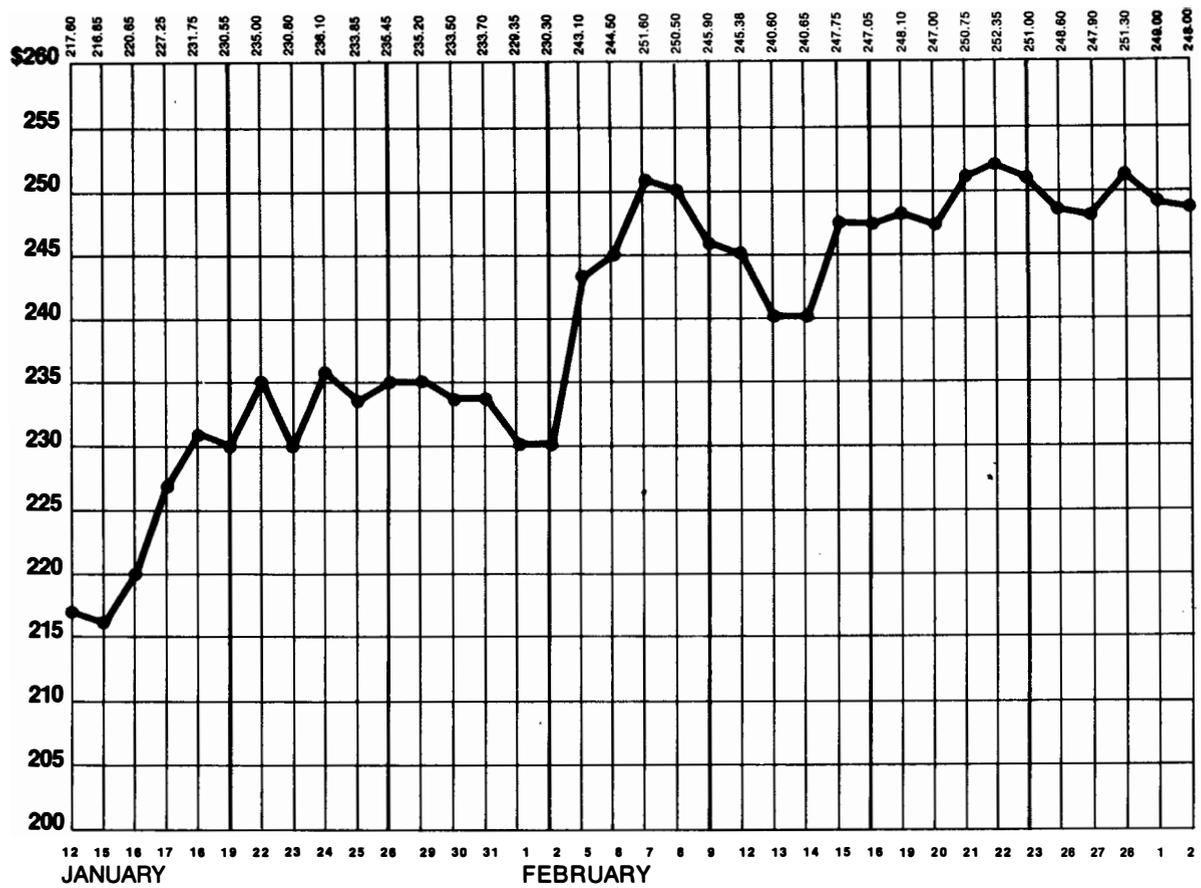
U = Undetermined
 NAp = Not applicable
 NAv = Not available

Status:

I = Signed, work in progress
 II = Signed, contracts issued
 III = Deal signed
 IV = In negotiation
 V = Preliminary talks

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London afternoon gold fixing



The Dollar (in Deutschemarks) — New York foreign exchange closings

