

## WORLD TRADE REVIEW

### New trade deals

PRINCIPALS	PROJECT / NATURE	COST	FINANCING	STATUS
European Common Market/Angola	fisheries development	\$650,000	EEC	III
France/	French company ETPM (Entrepose pour les Travaux Petroliers Maritimes and UIE to construct, transport and install drilling platform off coast of Abidjan (Belier field) for Esso, includes some pipeline installation	\$7.5 mn. for ETPM \$8 mn. for UIE Total: \$15.5 mn.	U	III
France/USSR	Thomson-CSF's LTH company to build factory producing electronic telephone central exchanges with an annual capacity of a million lines	\$100 mn. plus	U	III
France/Mexico	Vallorec gets order from PEMEX for additional 120 km of pipes	400 mn. F	might benefit from 1 bn. F credit line at low interest	III
Greece/Saudi Arabia	3-5 yr. oil agreement (crude)	NAv	U	IV
Greece/Saudi Arabia	aluminum product in Saudi Arabia based on Greek alumina	\$1.7 bn.	U	IV
Greece/Saudi Arabia	sea route Jedda and Volos through Alexandria, Saudi-Syria-Libya connection to Europe.	NAv	U	IV
Greece/Soviet Union	20 yr. agreement for Soviet natural gas to Greece, with new pipeline from Bulgarian border	NAv	agricultural products, aluminum, and convertible currency	IV
	5 yr. agreement for 1.5 mt/yr. crude oil to Greece	\$150 mn/yr.		IV
	long term agreement S.U. and Public Power Corp. of Greece to purchase electricity beginning in 1980.			IV
	Construct aluminum plant in Greece (600,000 tons/yr. capacity)	\$300-350 mn.		IV
Japan/Kuwait	Mitsubishi Group to supply 300,000 kw tubogenerators for Poha West power structure	\$300 mn.	Kuwait Minister of Electricity and Water	II
	aluminum electrolytic-reduction plant Kajima Corporation and Sumitomo Construction Company with P.T. Indonesia Asahan Aluminum	\$104 mn.	Japan government Overseas Eco Coop Fund	II
	S.U. in agreement with Archer Daniels Midland Company for exchange of technology for manufacturing of new protein products from soy and oilseeds; and immediate transfer of meat industry technology.	NAv	NAv	III

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