WORLD TRADE REVIEW

New trade deals

PRINCIPALS	PROJECT/NATURE OF DEAL	COST	FINANCING	STATUS
West Germany/Saudi Arabia	Korf Stahl to build Jubail Steel complex making 850,000 tons/yr.	\$600 mn	U	III
United Kingdom	\$430 mn potash fertilizer plant	\$430 mn	UK gov't loan for \$20 mn, rest U	
Saudi Arabia/United Kingdom/U.S.	Joint UK/U.S. construction of Western section of Trans Saudi pipeline	\$100 mn	U	II
Ivory Coast/Brazil	Purchase of Brazilian products	\$100 mn FF	Brazilian credit	l I
Brazil/USSR	Brazil sold USSR 300,000 tons of soy oil	\$150 mn		II
United Kingdom/USSR	Capital goods sale to USSR	\$20 mn	Morgan Grenfell to Moscow Narodny credit line	l
Japan/Australia	New iron ore mine in Western Australia with 40 percent Japanese ownership	\$25 mn	U	IV
West Germany/Burma	Fertilizer plant, cable factory, ships	\$24 mn	Low interest loan	Ш
Kuwait/Japan	Kuwait Oil Co. awarded Japanese Kobe Steel a turn-key project to build gas-gathering center and pipeline	\$20 mn	n.a.	Awarded 3/79
Japan/Indonesia	P.T. Indonesia Asahan Aluminum buys hydraulic power plant for aluminum smelter from Tansei Corp. & Hazama-Gumi	\$50 mn		order signed
USSR/Bolivia	Trade agreement of Soviet mining equipment for Bolivian minerals extended to 1984	n.a.	USSR	IV
Kuwait/Malaysia/ Indonesia	Construction of 100,000 bpd refinery in Indonesia	n.a.	Pending expected credit from Kuwait	Signed 3/79
Holland/West/Germany/ Algeria	LNG supply from Algerian State Co. (Sohatrach to Holland's Nederlandse Gasunie and 2 West German firms (11.2 bn cu. meters/yr.)	n.a.	NA	Start 1983

Abreviations:

U = Undetermined NAp = Not applicable NAv = Not available

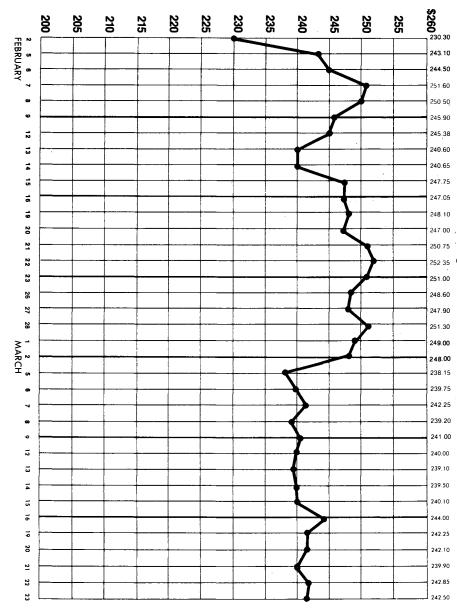
*Status:

I = signed, work in progress
II = signed, contracts issued
III = deal signed

IV = in negotiation V = preliminary talks







Dollar

