

WORLD TRADE REVIEW

New trade deals

PRINCIPALS	PROJECT / NATURE OF DEAL	COST	FINANCING	STATUS
East Germany, Italy, Mozambique	East Germany is seeking Italian machinery and equipment for building truck plant (supplied by Fiat), steel plant (supplied by Italmipianti), synthetic rubber and textile plants (supplied by ENI), tires (Pirelli), and polyvinyl chloride (Montedison). A triangular deal for developing coal production and a coal pipeline in Mozambique is an included feature, with East Germany supplying the mining technology, Italy the financing.	\$600 mn.	Trade credits: Mozambique and East Germany would repay Italian trade credits through shipments of coal and coke.	IV
Mexico from France	Pemex commission meets with French Atomic Energy Commission on increased oil exports	FF. 1bn.	U	IV
Mexico from United Kingdom	Coal mining machinery for Mexico's first coal mine	\$123 mn.	U	V
Uruguay from World Bank/IDA	Second highway project for reconstructing important road link to Brazil	\$26.5 mn.	\$26.5 mn. IDA credit at 7.9 percent	III
Mexico from U.S.	Purchase of 5,000 U.S. tractors from Ford, International Harvester and John Deere.	U	U	II
Haiti from World Bank/IDA	A second power project	\$16.5 mn	\$16.5 mn. IDA credit at 7.9 percent	III
Spain from Japan	Toyota considering setting up plant to produce its Starlet model	NAv	NAv	V
Iran from W. Germany	Six submarines ordered 18 months ago from Salzgitter.	NAv	NAv	NAP

Abbreviations:

U = Undetermined
 NAP = Not applicable
 NAv = Not available

***Status:**

I = signed, work in progress
 II = signed, contracts issued
 III = deal signed
 IV = in negotiation
 V = preliminary talks

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Gold London afternoon fixing



The Dollar In deutschemarks. New York closing

