

WORLD TRADE REVIEW

New trade deals

PRINCIPALS	PROJECT / NATURE OF DEAL	COST	FINANCING	STATUS
Argentina from West Germany	Atomic Energy Commission buys from Kraftwerke Union (KWU) a heavy-water nuclear power station. Canadians lose bid to remain Argentina's nuclear supplier. Sulzer (Switz.) will provide heavy water plant.	DM 5 bn for power station; SF 2 bn for fuel plant		I
Japan from U.S.	Nippon Airways will buy 40 Boeing 767 jets beginning in spring 1982.	\$1.556		Nippon announcement
USSR from U.S./Japan	Armco Steel Co. and Nippon Steel Co. will build a steel plant in Novolipetsk (300 miles from Moscow).	\$200 mn. plus		
Nigeria from Italy	Technimont, engineering subsidiary of Montedison, will build a propylene plant at Warri in Nigeria.	\$80 mn		Contract awarded
Pakistan from Netherlands/U.K.	Pakistan concludes exploration agreement with Royal Dutch Shell.	\$76.5		
Saudi Arabia from U.	Martin Marietta will build a solar energy generating plant near Riyadh, as part of a 5-year, \$100 million U.S.-Saudi research program.	\$16.5		S. Contract awarded
USSR from France	Escoffier Company has sold two machine tools for producing parts to the Soviet nuclear industry.	\$1.2 mn		
Nigeria from Italy	AGIP, a subsidiary of ENI, has signed a new oil exploration and production-sharing agreement with the Nigerian government.			
Italy from UAE	Bilateral oil supply agreement for ENI (state-owned).			II

Abbreviations:

U = Undetermined
 NAp = Not applicable
 NAv = Not available

***Status:**

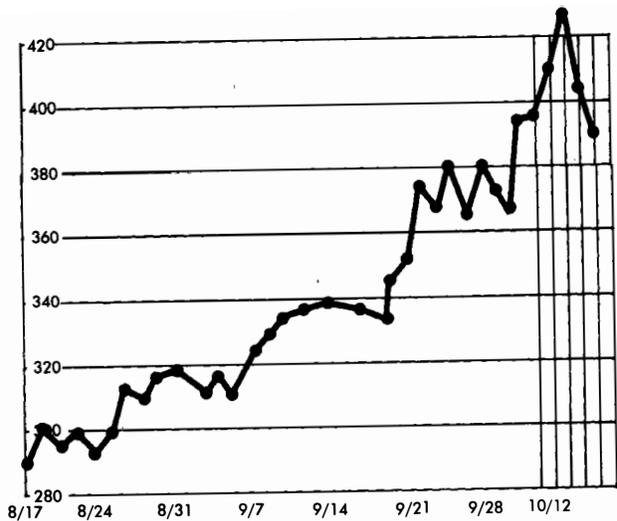
I = signed, work in progress
 II = signed, contracts issued
 III = deal signed
 IV = in negotiation
 V = preliminary talks

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Gold

London afternoon fixing

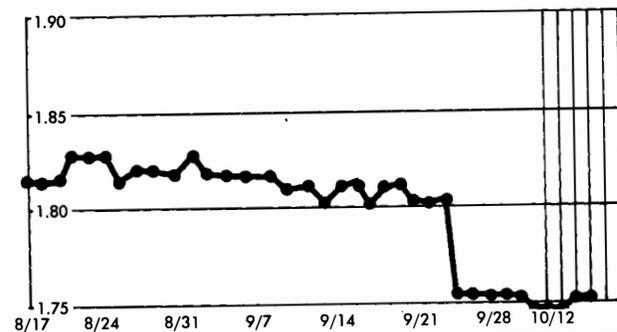
October 5	397.25
8	414.75
9	426.00
10	402.00
11	384.00



The dollar in deutschemarks

New York late afternoon

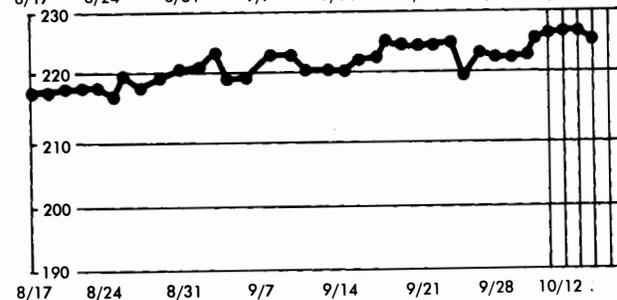
October 4	1.7370
5	1.7370
8	1.7368
9	1.7565
10	1.7575



The dollar in yen

New York late afternoon

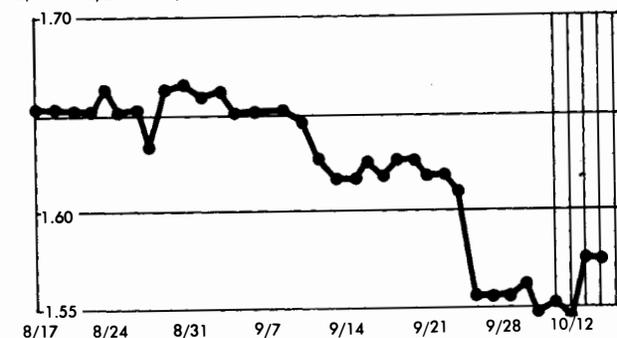
October 4	223.15
5	224.60
8	225.14
9	225.00
10	224.20



The dollar in Swiss francs

New York late afternoon

October 4	1.5495
5	1.5550
8	1.5460
9	1.5735
10	1.5760



The British pound in dollars

New York late afternoon

October 4	2.2100
5	2.1950
8	2.1975
9	2.1880
10	2.1850

