

WORLD TRADE REVIEW

New trade deals

COST	PRINCIPALS	PROJECT / NATURE OF DEAL	FINANCING	STATUS
Up to \$1 bn.	Lebanon from U.S. and Europe	Middle East Airlines plans to buy up to 19 short-to-medium-range airliners.		Exact mix of planes is under discussion
Above \$900 mn. per annum for oil in first years	Japan/Mexico	Mexico will export 100,000 bpd of oil and (on its insistence) other products to Japan. Joint investments in steel, heavy machinery, capital goods, port development, mass transport systems, maritime transport and tourism are under discussion. Mexican oil exports to Japan will be boosted to 300,000 bpd by 1983.		Agreement will be signed next month, according to Japan's ambassador to Mexico
\$400 mn.	Canada from U.S.	CP Air (Vancouver) places firm order for four Boeing 767 jets, options on four more.		Boeing announcement
\$214 mn.	Iraq from Japan	Mitsubishi will supply two turnkey LPG projects.		
\$22 mn.	Qatar from U.K.	Protek International will serve as consultant for gas transmission project to service a new power station in Doha.		Contract awarded by Qatar government
\$10.9 mn.	Iraq from Italy	Ingeco Lang International will erect a loading facility at Salahuddin.		
	EEC/Comecon	Sector-to-sector trade pact.		Preliminary talks begin Nov. 26
\$3.2 bn.	Iran from Japan	Mitsui petrochemical construction project has been revived and will be completed.		

Abbreviations:

U = Undetermined
 NAp. = Not applicable
 NAv = Not available

***Status:**

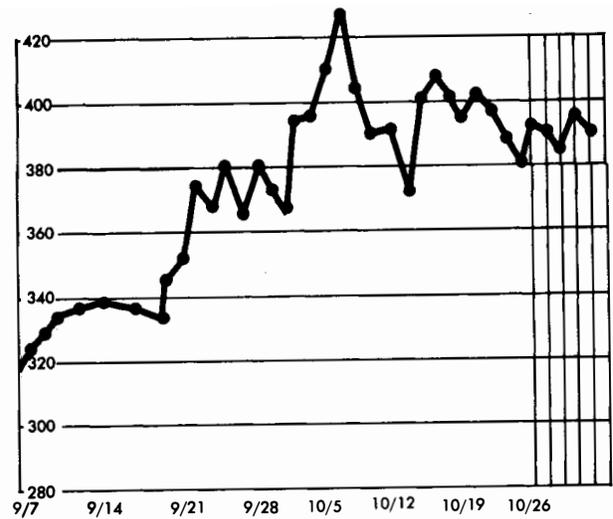
I = signed, work in progress
 II = signed, contracts issued
 III = deal signed
 IV = in negotiation
 V = preliminary talks

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Gold

London afternoon fixing

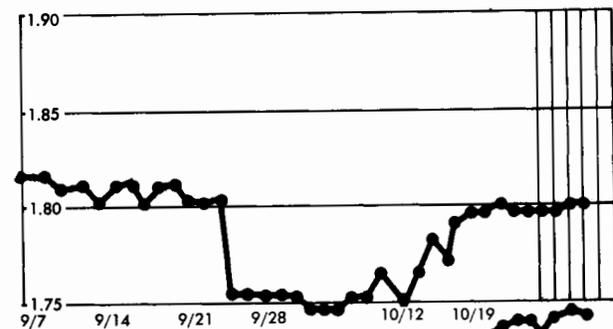
October 19	393.00
22	392.00
23	385.00
24	395.00
25	391.80



The dollar in deutschemarks

New York late afternoon

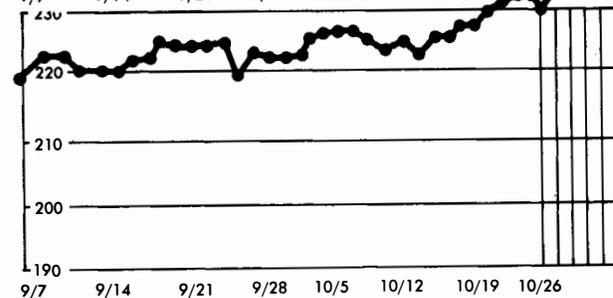
October 18	1.7965
19	1.7995
22	1.7995
23	1.8065
24	1.8026



The dollar in yen

New York late afternoon

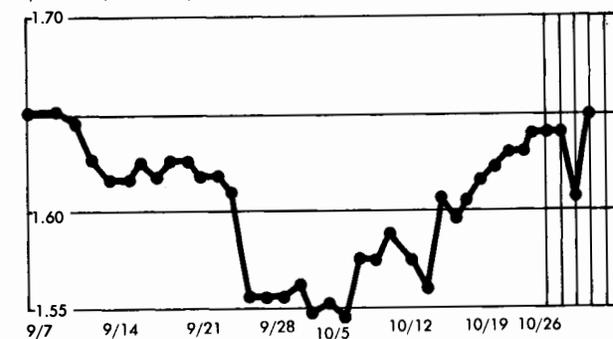
October 18	232.75
19	230.50
22	233.80
23	235.10
24	234.00



The dollar in Swiss francs

New York late afternoon

October 18	1.6375
19	1.6465
22	1.6465
23	1.6610
24	1.6540



The British pound in dollars

New York late afternoon

October 18	2.1515
19	2.1545
22	2.1450
23	2.1175
24	2.1160

