

Trade Review

Abbreviations:

U = Undetermined
 NAp = Not applicable
 NAv = Not available

Status:

I = signed, work in progress
 II = signed, contracts issued
 III = deal signed
 IV = in negotiation
 V = preliminary talks

Cost	Principals	Project/Nature of Deal	Financing	Status
\$11.6 bn	West Germany/Soviet Union	A group of West German energy companies led by Deutsche BP is negotiating with the Soviet Union to construct a 2,700-mile natural gas pipeline from the gas fields of West Siberia to Western Europe	credits supplied by Deutsche Bank	III
\$750 mn	Mexico/U.S.	U.S. to sell an additional 4.76 million metric tons of corn, wheat, soybeans and agricultural commodities	cash payment	I
\$21.2 mn	China/Japan	Sanyo Electric Co. and Shanghai Municipal Administration Manual Industry Control Bureau will build and run jointly a refrigerator compressor plant in Shanghai		
\$NA	Brazil/Iraq	Brazil and Iraq announced changes in their 1972 oil contract. Instead of Braspetro investing over \$1 bn. in developing the Majnoon field it discovered in Iraq, and Brazil getting a percentage of that oil at bargain prices, Brazil will now be guaranteed 160,000 bpd for 13 years at official prices. For at least the next several months, Iraq will raise its shipment to Brazil from current 440,000 to 803,000 bpd. Iraq will buy from Brazil nuclear technology, arms, including a complete tank factory, oil technology, and other services		II