

Trade Review

NEW DEALS				
Cost	Principals	Project/Nature of Deal	Financing	Comment
\$307 mn	Indonesia from France	Aeroport de Paris (French government owned) will build an airport 16 miles South of Jakarta for the Indonesian government.	60 percent from a consortium of French banks and the French government; balance from Indonesian Treasury	
90 mn	East Germany from Italy	ENI's Snam Progetti subsidiary (state-owned) will build a highly advanced plant to recover lead from batteries		Deal signed at ongoing Leipzig trade fair
90 mn	East Germany from U.K.	GKN will build the first of three forges which will produce components for a new range of East German trucks		Contract awarded
87 mn	Poland/Brazil	A broad-based technical and scientific agreement on coal-mining and treatment has been signed		Agreement recently signed in Brasilia
79 mn	Indonesia from U.S.	Hughes Aircraft will build two replacement satellites for Indonesia's Communications Ministry		Agreement signed
68 mn	U.S. from Japan	Kawasaki Corp. will supply Philadelphia with 110 new subway cars. Budd Co. lost out, with a higher bid of \$81 mn		Winning contract awarded
56 mn	Morocco from The Netherlands	Bos Kalis (Netherlands) will build a harbor near El Ayonne for the Moroccan government		Technical contract signed in Morocco Feb. 29
50.6 mn	U.S. from Sweden	Amtrack has ordered 17 additional high-speed lightweight locomotives from ASEA, Sweden's heavy electrical equipment manufacturer		
45 mn	U.K. from U.S.	British Caledonian Airways orders an eighth McDonnell Douglas DC-10		
27.5 mn	Philippines/Australia	A steel galvanizing plant will be built in the Philippines, with ownership 60 percent Philippine, 40 percent Australian (Broken Hill Proprietary and Conzinc Rio Tinto)		
20 mn	Australia from Italy	Italianpanti and Ansaldo (both Italian state-owned) will build a coal ship terminal complex near Sydney, Australia		