

## WorldTrade by Mark Sonnenblick

Cost	Principals	Project/Nature of Deal	Comment
<b>NEW DEALS</b>			
\$2 bn.	Libya from U.S.S.R.	The Soviets are building for Libya a nuclear-powered desalination facility. Atomenergoexport, the prime contractor, is supplying the nuclear electric plant with 2 of their 440-mw pressurized water reactors. <i>International Construction Week</i> reports French, W. German, and Yugoslav bids for desalination technology and other subcontracts.	First full-size nuclear-powered desalination plant in the world.
\$310 mn.	Mexico/Japan	240 bilateral deals signed during Nov. by Japanese trade mission to Mexico. Some are for triangular transfer of technology to 3rd countries.	
\$4 mn.	Mozambique from U.K.	Fluor Corp.'s English subsidiary was awarded contract for feasibility study on producing ammonia-urea fertilizer from Mozambique's estimated 1-2 trillion cu. ft. natural gas field south of Save River. Fascinating contract for radical black Maputo govt. because Fluor is heavily involved with South Africa's SASOL project, and Morgan Totta, part of the Portuguese colonial oligarchy which once ruled Mozambique, is financing study.	Geco (Norway) and Western Geophysical (U.S.A.) conducting new offshore seismic studies; gas key to 10-yr. plan.
\$100 mn.	Brazil from South Africa	Perry Oppenheimer's Anglo-American of South Africa and the Bozano-Simonsen Bank of Brazil will invest \$100 mn. in expanding their jointly owned Brazilian gold mine, Morro Velho, which will produce 4 tons of gold this year. Brazil partner, former Finance Min. Mario Simonsen, runs family bank and sits on Citibank International Board.	Brazil expects double gold production this yr. and 30 tons in 1984. Govt. monopoly imposed on all mined gold.
\$52 mn.	Canada from U.S.	Scott Paper is building a 40,000 tpy toilet-paper mill at its New Westminster, B.C. plant.	
\$211 mn.	Iraq from U.K.	Iraqi govt. gave urban highway contract to Kier International. Biggest British order from Iraq in recent years.	British exports to Iraq at \$935 mn. this year, up over 50%.
\$285 mn.	Greece from France	Alstom-Altantique contracted for 2 coal-fired 300-megawatt electrical stations in Amyntheon.	
\$350 mn.	Indonesia from U.S./West Germany	Indonesian govt. is building 3 mn. tpy open-pit coal mine on Sumatra. Morrison-Knudsen and Rehnbraun Consulting received \$45 mn. contract for design and construction management.	
<b>UPDATE</b>			
	West Germany from U.S.S.R.	On eve of Brezhnev visit to Bonn, Ruhrgas announced final agreement to purchase 10 bn. cu. meters of gas per yr. from U.S.S.R. W. German companies already have \$4.5 bn. in construction and supply contracts for the 3,000-mile pipeline to carry gas from Siberia. Ruhrgas did not reveal price formula, which had been sticking point until now. Ruhrgas has held to indexing to German fuel oil prices, while Soviets sought OPEC crude link.	Biggest East-West deal ever. U.S. govt. failed to convince W. Germans that getting 5% of their energy from U.S.S.R. was dangerous.
\$1 bn.	India from Japan/Kuwait	Mitsui seeking Japanese govt. financing for 1,000 mw coal-fired electric plant in India's Uttar Pradesh. Mitsui will also develop coal mines and run the project on a turnkey basis.	Kuwait has loaned \$33 mn. for coal-handling plant.